Message Text

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PAGE 01 STATE 105942 ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 /024 R

EXIMBANK

DRAFTED BY XMB: W J MORRIS:PH APPROVED BY EB/IFD/ODF:FTHOMAS

XMB: J MCDONNELL

XMB: V CARBONAR

XMB: D BEIM XMB: L LAROCHE

EUR/SE:RRDELABARRE (PHONE)

-----110210Z 122527 /64

R 100025Z MAY 77 FM SECSTATE WASHDC TO AMEMBASSY ANKARA AMCONSUL ISTANBUL

UNCLAS STATE 105942

E.O. 11652: N/A

TAGS: EFIN, TU

SUBJECT: EXIM CREDIT 6135 - HIGHWAYS

REFERENCE: A) ANKARA 1346, B) STATE 35279, C) STATE 42665

1. EXIMBANK AGAIN APPROACHED BY U.S. SUPPLIER CONCERNING ELIGIBILITY ITEMS INVOLVING NON-U.S. CONTENT FOR FINANCING UNDER SUBJECT CREDIT. SUPPLIER REPRESENTATIVES STATE THEIR UNCLASSIFIED

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UNDERSTANDING OF BID PROPOSALS THAT TOTAL U.S. CONTENT REQUIRED.

2. THIS REGARD EXIMBANK APPRECIATES COMMERCIAL ATTACHE PROMPT ACTION AND REPLY REF B. HOWEVER, SINCE MINISTRY OF FINANCE SIGNED EXIMBANK CREDIT AGREEMENT FOR REPUBLIC OF TURKEY, EXIMBANK REQUESTS THAT EMBASSY CONTACT APPROPRIATE MINISTRY OF FINANCE OFFICIALS TO MAKE CLEAR THAT EXIMBANK FINANCING ONLY AVAILABLE FOR UP TO FIFTY PERCENT OF U.S.

CONTENT OF ITEMS PURCHASED IN UNITED STATES. ALSO, NON-U.S. COMPONENTS OF MINOR MAGNITUDE SIMPLY DEDUCTED FROM AMOUNTS EXIMBANK PREPARED TO CONSIDER FINANCING; HOWEVER, WHENEVER NON-U.S. CONTENT ACCOUNTS FOR MORE SIGNIFICANT PORTION OF ITEM BEING FINANCED IT BECOMES INCREASINGLY DIFFICULT FOR EXIMBANK TO PROVIDE ANY FINANCING FOR U.S. CONTENT INVOLVED THAT ITEM. EACH ITEM PURCHASED MUST BE

CONSIDERED SEPARATELY IN TERMS OF AMOUNTS OF NON-U.S.
CONTENT AND AVAILABILITY IN UNITED STATES. THEREFORE,
EXTREMELY IMPORTANT MINISTRY OF FINANCE OFFICIALS
DETERMINE AMOUNT NON-U.S. CONTENT INVOLVED AND HAVE SOURCE
OF FINANCING AVAILABLE TO COVER THAT PART WHICH IS
INELIGIBLE FOR EXIM FINANCING ON 50:50 PATTERN. ALSO,
MINISTRY OF FINANCE SHOULD BE REMINDED (PER REF. C) THAT
MINISTRY OF FINANCE PAYMENT ON NON-U.S. CONTENT DOES NOT
COUNT TOWARD REQUIRED 50 PERCENT MINISTRY OF FINANCE CASH
PAYMENT ON U.S. CONTENT, BUT IS ENTIRELY SEPARATE. CHRISTOPHER

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